

The Case for AL 201HP™ Substitution



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Why AL 201HP™ Alloy?

- AL 201HP™ alloy is a <u>High Performance alloy that ATI</u>
 Allegheny Ludlum has been producing for over 50 years.
- AL 201HP™ alloy has the look & performance of Types
 304 & 301 at a lower & more stable cost.
- AL 201HP™ alloy is a high strength alloy that permits a reduced weight design in many applications.
- AL 201HP™ alloy has permanently replaced Types 304 & 301 in many applications.
- AL 201HP[™] alloy is available in all of the same cold-rolled mill product forms and finishes as Types 304 and 301.



The Technical Argument for AL 201HP™ Alloy

Lower cost raw materials such as manganese and nitrogen are added to AL 201HP™ alloy as partial substitutes for nickel, which has a higher and more volatile cost. These substitutions are made without major tradeoffs in performance.

Corrosion The composition of AL 201HP™ alloy provides excellent corrosion
 Resistance resistance equivalent to T301 and T304 in most environments.

Formability High uniform elongation permits bending, forming and drawing performance similar to T301 and T304.

Structural Wide range of mechanical strengths in the annealed and cold worked conditions for tough applications such as transit car and truck trailer.

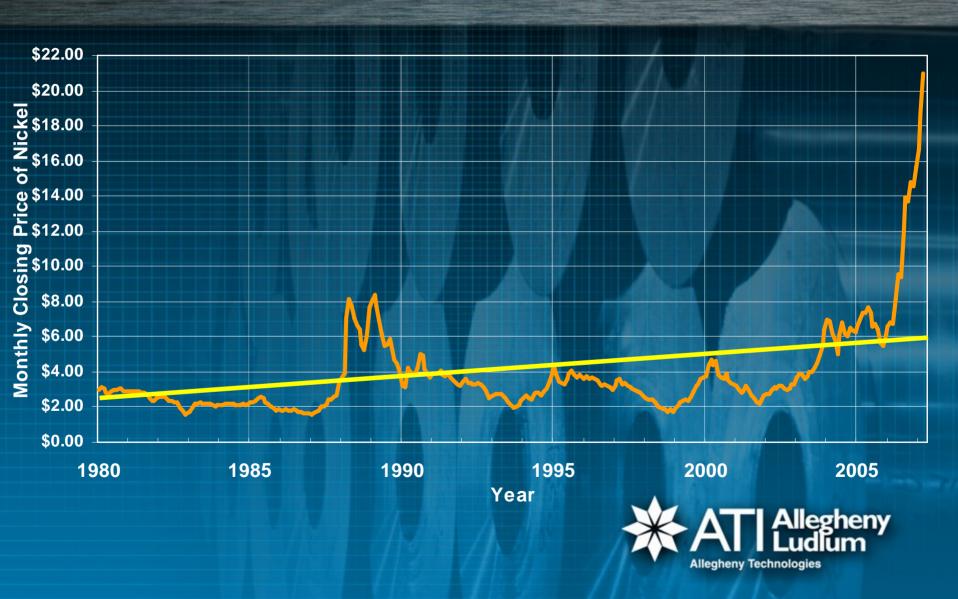
Welding Similar to 300 series austenitic stainless.



Raw Materials



Historical Nickel Prices (1980 through March 2007)



The Effect of Price on the Nickel Surcharge







Low-Nickel Austenitic Stainless Steels – "The Basics"

- The most important alloying element that makes stainless steels "stainless" is Chromium (Cr).
- When at least 11% Cr is present, a continuous layer of an invisible oxide film will form, which is what gives stainless steels their superior corrosion resistance.
- Nickel (Ni) is the most commonly talked about element in stainless steels, due to its effect on price. The main role of Ni in 200 and 300 series grades is to help create an austenitic structure, which provides favorable mechanical properties. T304, the most common grade of stainless, contains 8% minimum Ni. AL 201HP™ alloy contains 3.5% minimum Ni.



Low-Nickel Austenitic Stainless Steels – "The Basics"

- Manganese (Mn) is used as a replacement for Ni in AL 201HP™alloy. It is about half as effective at stabilizing the austenitic phase, so it replaces Ni in about a 2:1 ratio.
- Copper (Cu) is also an austenite stabilizer and may be used to replace Ni. It plays a role in reducing the work hardening rate.
- Nitrogen (N) enhances austenite stability and may be used to replace Ni. N also increases the strength of these alloys.



Chemical Composition Comparison

	per	ASTM	1 A240							
	UNS	С	Mn	Р	s	Si	Cr	Ni	N	Fe
		(max)		(max)	(max)	(max)				
	S20100	0.15	5.5 / 7.5	0.060	0.030	1.00	16.0 / 18.0	3.5 / 5.5	0.25	balance
ŀ	S30100	0.15	2.00 max	0.045	0.030	1.00	16.0 / 18.0	6.0 / 8.0	0.10	balance
ľ	S30400	0.08	2.00 max	0.045	0.030	0.75	18.0 / 20.0	8.0 / 10.5	0.10	balance
	S43000	0.12	1.00 max	0.040	0.030	1.00	16.0/18.0	0.75	Not Specified	balance
	Tyr	oical Va	alues		ų.		198			
	Alloy	С	Mn	PI	S	Si	Cr	Ni	N	Fe
	AL 201HP™	0.08	7.1	0.032	<0.001	0.48	16.3	4.5	0.07	balance
	Type 301	0.10	1.8	0.026	<0.001	0.45	17.3	6.7	0.04	balance
	Type 304	0.06	1.0	0.031	<0.001	0.44	18.3	8.1	0.07	balance
	Type 430	0.04	0.37	0.028	<.001	0.45	16.4			



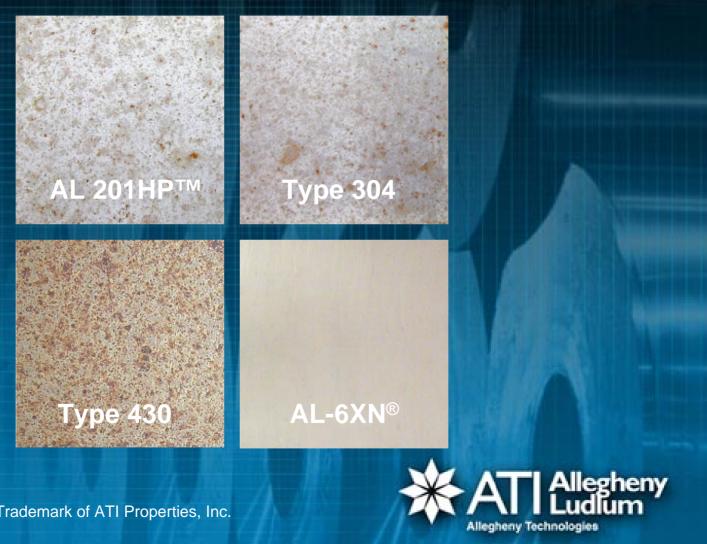
Pitting and Crevice Corrosion Test Results

		AL 201HP™	Type 304	Type 430
PRE _N =%Cr + 3.3	% Mo + 16% N	18.4	20.4	17.3
ASTM G48 A	Weight Loss	0.0228 g/cm ²	0.0280 g/cm ²	0.0240 g/cm ²
Pitting Test	Max. Pit Depth	0.003"	0.003"	0.051"
ASTM G48 B Crevice Test	Weight Loss	0.0211 g/cm ²	0.0205 g/cm ²	0.0232 g/cm ²



Kure Beach Samples

Exposed for 10 years 200 meters from the shore



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ASTM B117 Salt Spray Test

- •Unwelded samples did not rust significantly.
- •100-hour test results on welded samples are shown below.



Mechanical Property Comparison

per	ASTM A240			
UNS	Tensile Strength (ksi, min)	Yield Strength (ksi, min)	Elongation (% in 2", min)	Hardness (RB, max)
S20100	75	38	40	95
S30100	75	30	40	95
S30400	75	30	40	92
S43000	65	30	22	89
Typi	ical Values			CORPORATION AND ADDRESS OF

	Alloy	Tensile Strength (ksi)	Yield Strength (ksi)	Elongation (% in 2")	Hardness (RB)
	AL 201HP™	105	45	58	88
	Type 301	105	45	58	85
	Type 304	95	45	53	85
ĺ	Type 430	74	50	29	82



Welding and Fabrication

- •AL 201HP™ alloy may be welded using the same methods and procedures as are used for Types 304 and 301.
- •If filler metal is required, standard NiCr grades such as T 308L may be used.
- •AL 201HP™alloy can also be welded to Types 304 and 301. No galvanic coupling will occur.
- •AL 201HP™alloy can routinely be fabricated on the same equipment used to fabricate Types 304 and 301. Initial, one-time adjustments may be needed to compensate for the higher mechanical strength.



Weldability

UNS (Type/Grade)	Filler	Alternative Fillers
Lower Strength S20100 (201-1)	308L (S30880)	209 (S20980) 219 (S21980) 2209 (S39209)
Higher Strength S20100 (201-2)	209 (S20980)	219 (S21980) 2209 (S39209) NiCrMo-4 (N10276) NiCrMo-10 (N06022)
S20153 (201LN)	209 (S20980)	219 (S21980) 2209 (S39209) NiCrMo-4 (N10276) NiCrMo-10 (N06022)



Available Finishes Product Forms

1 D

2 B

Polished

Kooline® Products

Bright Anneal

2TR

Sheet

Strip

Precision Rolled Strip® products

Continuous Mill Plate

Plate Mill Plate







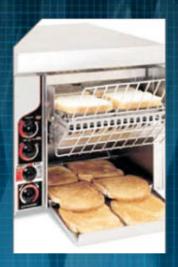
Markets and Applications



Beverage Dispensers



Subways And Trolleys



Toasters



Disposals



Industrial and Home Washers



Markets and Applications



Cookline



Specialty Clamps



Hot Food Wells



Trucks / Trailers



Ice & Water Dispensers



Food Service Applications





Highlights and Value Proposition



Highlights & Value Proposition

- •The cost of nickel has risen to record levels. It is currently trading at over \$22.00/lb on the LME in April 2007.
- The price of nickel is expected to remain volatile.
- •The surcharge cost component of austenitic grades increases proportionally to their nickel contents.
- •AL 201HP™ alloy offers a lower cost (i.e. lower surcharge) and a more stable cost.
- •AL 201HP™ alloy is available in the same product forms and finishes as T304 and T301.
- •AL 201HP™alloy has the same physical appearance as Types 304 and 301.



Highlights & Value Proposition

- •AL 201HP™ alloy is branded as a high performance alloy to distinguish it from other low-Ni grades, some of which are called "Type 201", that have lower Ni, lower Cr, and higher Cu contents than AL 201HP™ alloy, and do not meet AISI or UNS specifications.
- •The higher strength of AL 201HP™ alloy may permit reduced weight usage by allowing the use of thinner material.
- •AL 201HP™ alloy is approved for use by ANSI/NSF Standard 51 for food contact.
- •AL 201HP™ alloy has the same lead-time as T304 & T301.

Highlights & Value Proposition

- •AL 201HP™ alloy is not a niche alloy with a few restricted applications.
- •Current applications exist in building & construction, transportation, household goods, chemical process industry (CPI), LNG, etc.
- •Applications currently using AL 201HP™ alloy take advantage of its good strength & formability, good fabricability, fairly deep drawability, aesthetically pleasing appearance (similar to Type 304), approval for use in food contact areas, and reproducibility of properties and finish from coil-to-coil.



Additional Information...

 Go to the Featured Products section of our Website <u>www.alleghenyludlum.com</u> for additional technical information.



